

Town Meetings 2020

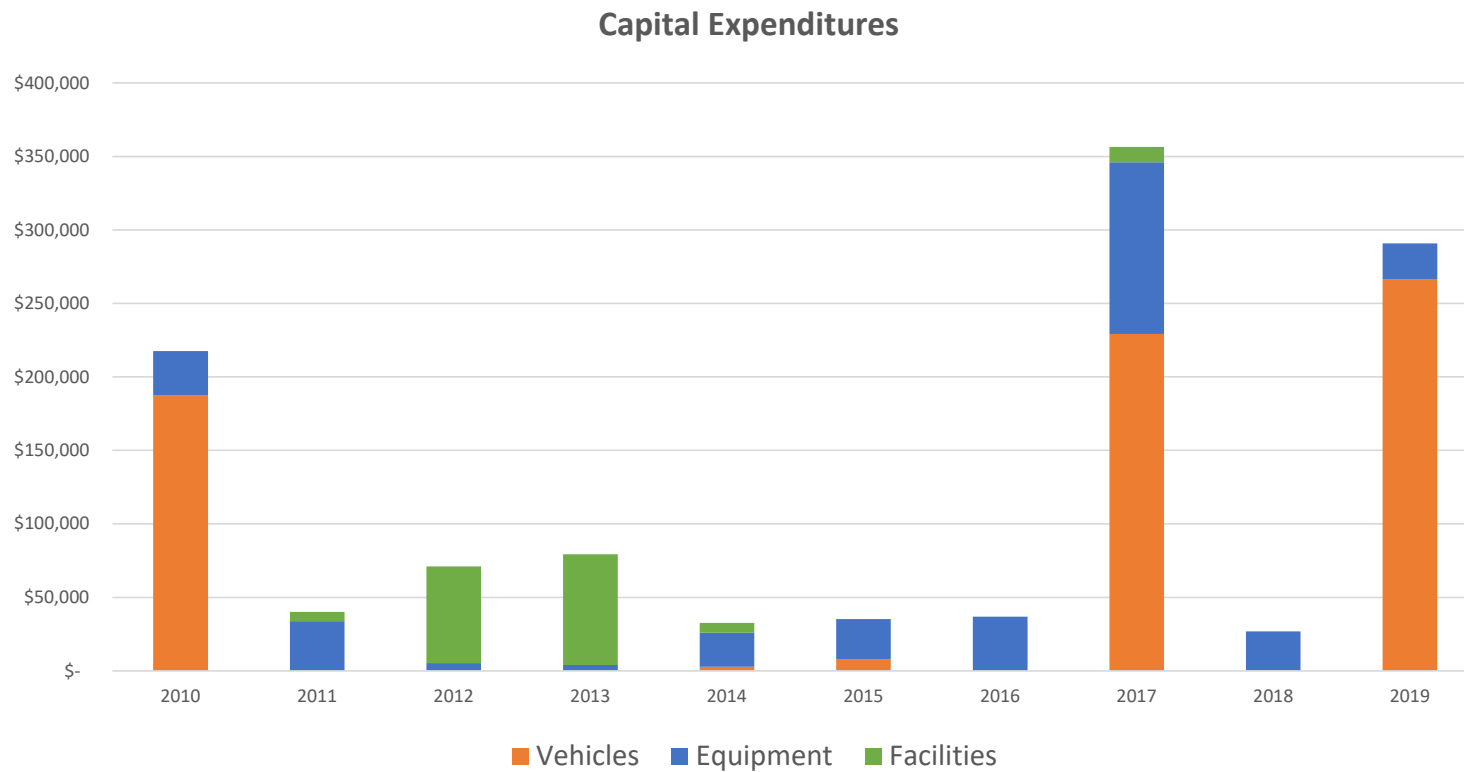
MRVAS Request for
Donations



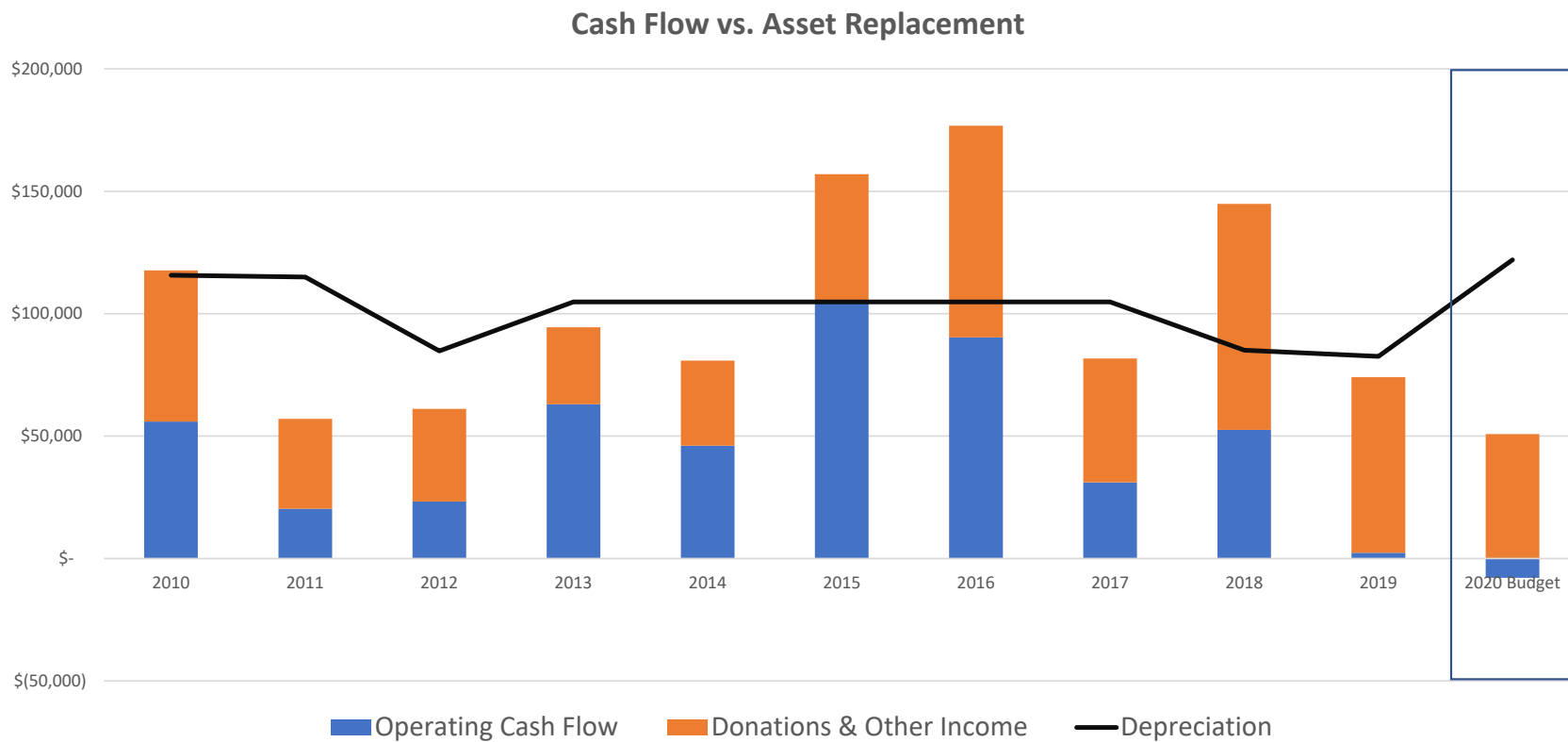
Key facts about MRVAS:

- 50 years providing emergency medical services (EMS) to the Mad River Valley
- All volunteer squad with 70+ active dispatchers, drivers, rescue members and medical personnel
- Received 457 emergency 911 calls in 2019
- 98% of all calls were covered by MRVAS personnel
- 503c charitable organization, receiving no federal, state or local assistance

MRVAS had to spend \$1.2 million over the past ten years to maintain its EMS response capability.



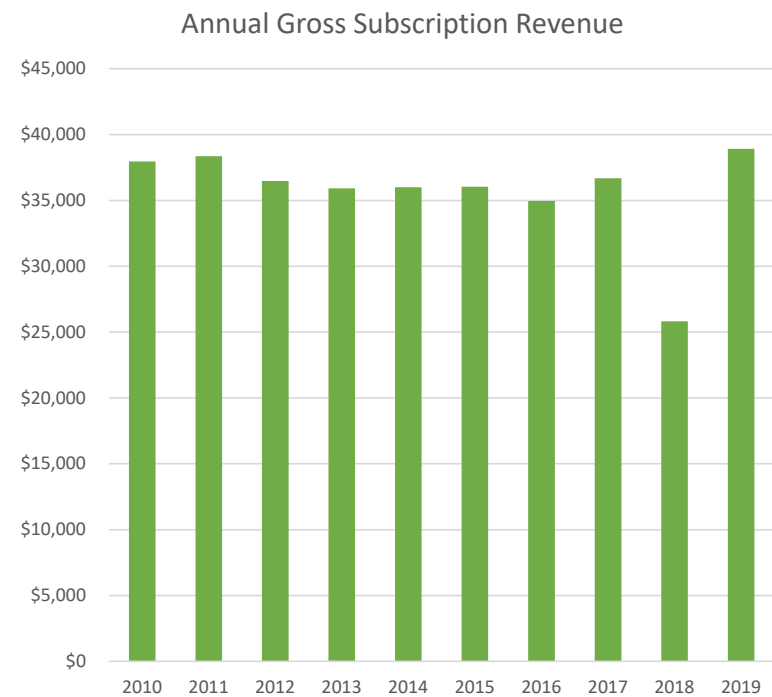
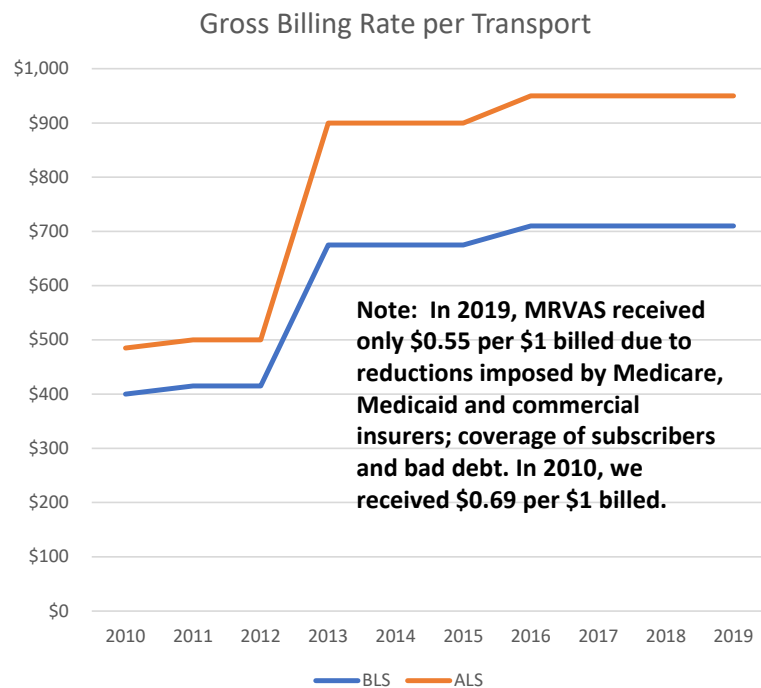
Historically, MRVAS has been able to replace its capital assets through a combination of operating cash flow and donations. But going forward that appears challenging...



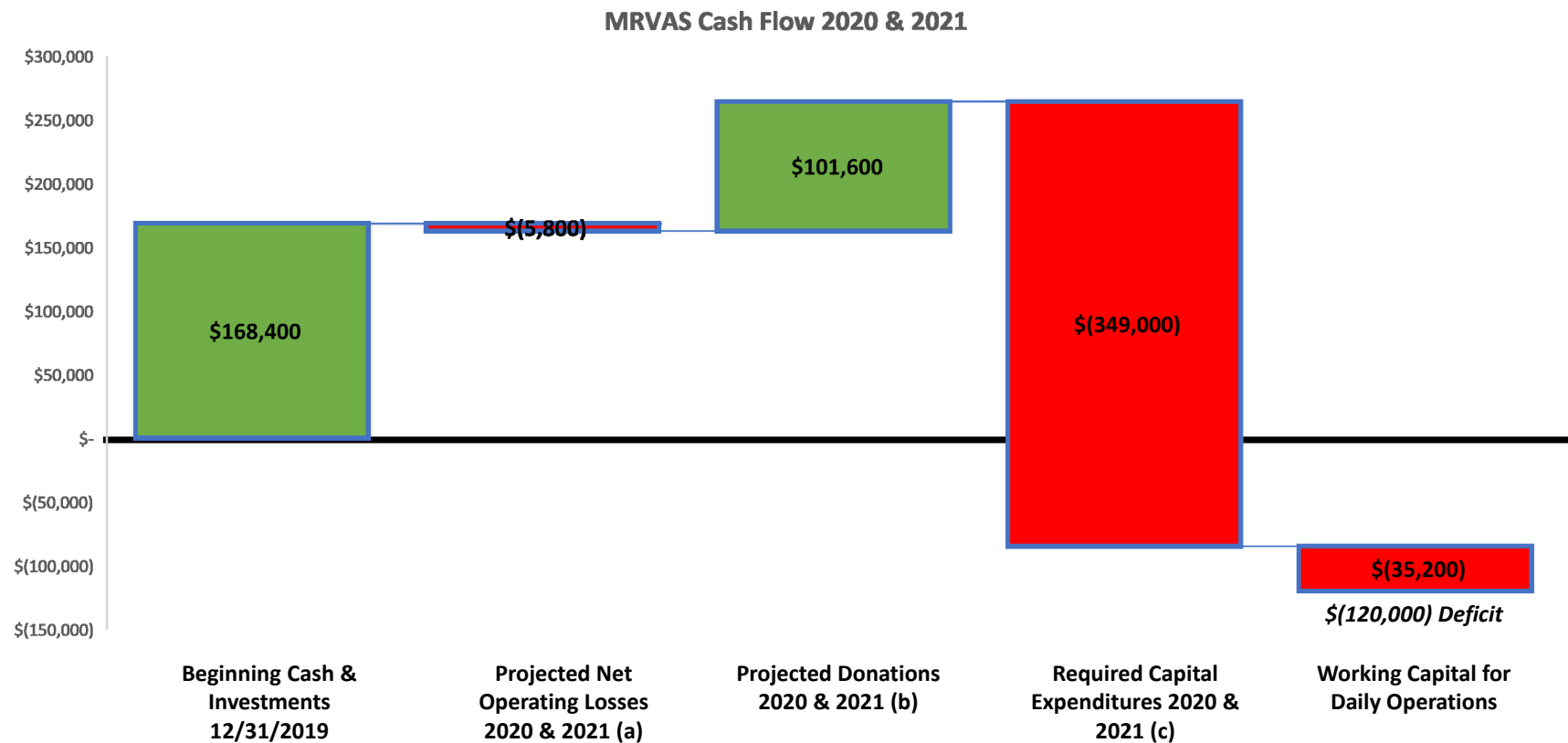
Operating expenses have grown 65% since 2010 due to the cost of complying with new state protocols and higher prices on medical supplies...



... But we have been hamstrung in growing revenue due to our inability to raise rates and flat subscriber income.



Required capital expenditures in 2020 and 2021 are projected to create a deficit which could jeopardize day-to-day operations.



Notes:

- (a) MRVAS is budgeting a \$7,900 loss before depreciation, donations and other income in 2020. We are projecting \$2,100 in income in 2021.
- (b) Donations from individuals and businesses have averaged \$50,800 per year from 2010-2019.
- (c) Includes \$300,000 to replace ambulance MR 2 in 2021 which have been in service for 15 years. Other items include \$25,000 to convert a decommissioned ambulance into a replacement rescue rig; \$12,000 to comply with new state of Vermont nitrous oxide protocols and \$12,000 to pay off the financing of a gurney for Mad River 1.

- We are asking each town to donate \$15,000 in 2020 and 2021 to ensure we have adequate cash flow to cover required capital investments and have enough cash on hand for day-to-day operations.
- Failing to replace ambulance Mad River 2 would reduce our ability to respond to Valley emergencies and increase hospital transport times by 20 to 40 minutes when neighboring agencies are called.
- MRVAS subscriber benefits do not apply on non-MRVAS transports.
- Ambulance replacements are projected for 2026 and 2029 which may require additional outside financial assistance.